

Fixed Incentives for Energy Efficient Equipment and Appliances

Contractor Version



NEW
Increased
\$ Incentives



Earn up to
5x more
for saving
energy!



Our Customer and Contractor Incentives

Enbridge Gas Distribution offers incentives to help offset the cost of installing energy efficient natural gas equipment in new and existing buildings.

Space Heating

Technology Customer | Contractor

Air Doors**^{NEW}

Single Door (Pedestrian Entrance with Vestibule), Indicate Door Size	\$150 \$100
Single Door (Pedestrian Entrance), Indicate Door Size	\$300 \$100
Double Door (Pedestrian Entrance with Vestibule), Indicate Door Size	\$300 \$100
Double Door (Pedestrian Entrance), Indicate Door Size	\$600 \$100
Shipping Doors (8' x 8')	\$900 \$100
Shipping Doors (8' x 10')	\$2400 \$100
Shipping Doors (10' x 10')	\$4000 \$100

*Condensing Boilers²

Up to 299 MBH, AFUE of 90% or Greater	\$600 \$100
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Condensing Furnaces**^{NEW}

Up to 225 KBTU/hr	\$200 \$100
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Condensing Make-Up Air Units**^{NEW}

Single speed up to 14,000 CFM, Multi-family & Long-Term Care	The higher of \$1500 or \$0.30/CFM \$100
Two speed up to 14,000 CFM, Multi-family & Long-Term Care	The higher of \$1500 or \$0.60/CFM \$100
Single speed up to 14,000 CFM, Other Sectors	The higher of \$800 or \$0.30/CFM \$100
Two speed up to 14,000 CFM, Other Sectors	The higher of \$800 or \$0.60/CFM \$100

Condensing Unit Heaters**^{NEW}

30 to 300 KBTU/hr	\$750 \$100
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Demand Control Ventilation⁸

Single Zone & Retail Office	The higher of \$400 or \$0.04/ft ² \$100
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Destratification Fans**⁷

Minimum diameter of 20 feet, minimum of 25 foot ceilings	\$1000 \$100
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Energy Recovery Ventilators (No Existing ERV and Not Required by Code)**⁹

55% to 64% sensible heat recovery	The higher of \$1000 or \$1.00/CFM \$100
65% to 74% sensible heat recovery	The higher of \$1000 or \$1.15/CFM \$100
75% to 84% sensible heat recovery	The higher of \$1000 or \$1.30/CFM \$100
85% or greater sensible heat recovery	The higher of \$1000 or \$1.45/CFM \$100

Energy Recovery Ventilators Improved Effectiveness**⁸ (Replacement of Existing ERV)

65% to 74% sensible heat recovery effectiveness	The higher of \$800 or \$0.35/CFM \$100
75% to 84% sensible heat recovery effectiveness	The higher of \$800 or \$0.75/CFM \$100
85% or greater sensible heat recovery effectiveness	The higher of \$800 or \$0.95/CFM \$100

Heat Recovery Ventilators (No Existing HRV and Not Required by Code)**⁹

55% to 64% sensible heat recovery	The higher of \$800 or \$0.40/CFM \$100
65% to 74% sensible heat recovery	The higher of \$800 or \$0.60/CFM \$100
75% to 84% sensible heat recovery	The higher of \$800 or \$0.80/CFM \$100
85% or greater sensible heat recovery	The higher of \$800 or \$1.00/CFM \$100

Heat Recovery Ventilators Improved Effectiveness**⁸ (Replacement of Existing ERV)

65% to 74% sensible heat recovery effectiveness	The higher of \$600 or \$0.20/CFM \$100
75% to 84% sensible heat recovery effectiveness	The higher of \$600 or \$0.40/CFM \$100
85% or greater sensible heat recovery effectiveness	The higher of \$600 or \$0.60/CFM \$100

*High Efficiency Boilers**¹⁰

Up to 299 MBH, AFUE of 90% or Greater	\$600 \$100
300 to 599 MBH	\$600 \$100
600 to 999 MBH	\$1100 \$100
1,000 to 1,499 MBH	\$2000 \$100
1,500 to 2,000 MBH	\$3200 \$100

*High Efficiency Boilers for School Boards**¹¹

Elementary Schools	\$2100 \$100
Secondary Schools	\$8500 \$100

Infrared Heaters**¹² ^{NEW}

Single stage up to 300,000 BTUs	\$300 \$100
Two stage up to 300,000 BTUs	\$400 \$100

Water Heating

Technology Customer | Contractor

Condensing Storage Water Heaters**¹³ ^{NEW}

All Commercial Sectors	\$450 \$100
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Condensing Tankless Water Heaters**¹⁴ ^{NEW}

All Commercial Sectors	\$450 \$100
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*Low-Flow Showerheads**¹⁵

Multi-family residential buildings only. Replacement of an old showerhead 2.5 GPM or more with a new one at a flow rate of 1.5 GPM or less	\$6/showerhead N/A
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Ozone Laundry System**¹⁶ ^{NEW}

Commercial Laundry Washing – minimum 100,000 lbs/yr, Indicate whether tunnel vs. extractor washer	
	\$0.04 (x) total annual lbs. of laundry processed \$100 Max \$12,000 per unit

Food Services

Technology Customer | Contractor

Demand Control Kitchen Ventilation System*¹⁷ ^{NEW}

Up to 5,000 CFM, Approved Manufacturers Only	\$1700 \$100
5,001 to 10,000 CFM, Approved Manufacturers Only	\$5800 \$100
10,001 to 15,000 CFM, Approved Manufacturers Only	\$9200 \$100

* Applicable to industrial customers for non-process, space heating or domestic water heating applications.

** Offer valid from February 1, 2018 to December 7, 2018. All applications must be provided to Enbridge Gas Distribution Inc. by December 8, 2018. Additional terms and conditions apply.

† Not applicable for New Construction Buildings.

* Direct Install Program available for this technology, contact your Enbridge Energy Solutions Consultant for eligibility and offer details.

Food Services

Technology

Customer | Contractor

ENERGY STAR® Qualified Dishwashers¹⁷

Multiple Tank Conveyor, ENERGY STAR® Qualified, Indicate whether high vs. low temperature	\$600 \$50
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Single Tank Conveyor, High Temperature, ENERGY STAR® Qualified	\$400 \$50
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Under Counter ENERGY STAR® Qualified, Indicate whether high vs. low temperature	\$50 \$50
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Stationary Rack, High Temperature, ENERGY STAR® Qualified	\$200 \$50
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ENERGY STAR® Qualified Natural Gas Fryers

NEW

ENERGY STAR® Qualified (Identify number of fryers and vats)	\$600 \$50
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ENERGY STAR® Qualified Natural Gas Steam Cookers

NEW

ENERGY STAR® Qualified	\$1000 \$50
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High Efficiency Under-Fired Broilers

NEW

Maximum Idle Energy Rate: 65,000 BTU/hr, Minimum Efficiency 34% (Indicate 3, 4, 5 or 6 foot)	\$400 \$50
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We offer a variety of energy-efficiency incentives designed to help save your customers money and energy when planning to purchase qualifying equipment.

Custom Retrofit Incentives:

If your building needs energy-efficient upgrades not covered by our Fixed Incentives, Enbridge's Custom Retrofit Incentive may apply and your customers could earn up to 50% of the project cost. Contact your Energy Solutions Consultant (ESC) for details and to find out if your project qualifies.

Distributor Incentive:

**A distributor incentive of \$50/unit to a maximum of \$500/project is available on all technologies listed with the exception of Showerheads.



Applying for an Incentive

How to submit incentive claims

Option A:

Complete the online application form at www.enbridgesmartsavings.com/business

Option B:

Complete the PDF application form by following these simple steps:



Download a copy of the 2018 Fixed Incentive Application Form by visiting enbridgesmartsavings.com/business. Choose either the Individual Claims form or Multiple Claims form if you are submitting incentive claims for multiple sites.



Complete, print and sign the form

Please ensure you use the same description for the technology on the application form as outlined in the table.



Submit the form

Email your completed and signed form with proof of purchase and installation to energyservices@enbridge.com

Contract your Enbridge Energy Solutions Consultant today to learn more about our Commercial and Industrial Incentives.

✉ energyservices@enbridge.com

🌐 enbridgesmartsavings.com/business

☎ 1-866-844-9994

Terms and Conditions

All incentive offers are available to Enbridge Gas Distribution Inc., Ontario customers. Enbridge account must be in good standing. Incentive offers available between July 1, 2018 and December 7, 2018 (natural gas equipment must be installed by November 23, 2018). To receive any incentive, a completed Fixed Incentive Application Form and proof of purchase matched to the installation address must be provided to Enbridge no later than December 8, 2018. All Fixed Incentives are paid on a per unit basis unless otherwise indicated. Programs and incentives may be subject to change or cancellation without notice at any time. Enbridge makes no representation, warranty or guarantee regarding the projected savings of any energy-efficiency measure or performance of installed equipment. Enbridge reserves the right to independently verify application information and confirm installation. Additional terms and conditions may apply; ask your Enbridge Energy Solutions Consultant. Only the "Contractor" incentive will be available. The incentive is only payable to the person that has a contract with the end use customer.

For the purposes of the incentives described in this document; (i) a Contractor is a person who sells energy efficiency equipment to end use customers and does the installation and (ii) a manufacturer or distributor of energy efficiency equipment sells the equipment to the contractor. The incentives for Contractors and Distributors are exclusive: if a person is acting as both a "Contractor" and "Distributor", only the "Contractor" incentive will be available. The incentive is only payable to the person that has a contract with the end use customer.

- 1 **Air Doors*** - For non-heating doors only. Customers must use natural gas for space heating. Where a vestibule exists, the air door must be installed on the exterior pedestrian door. A vestibule is assumed to be a pre-existing enclosed space on the interior of an exterior door that is not designed to be heated, or temperature controlled by the remainder of the building heating system. This can include a space enclosed by two sets of doors, or designated area with no heating or its own separate building heating system that might include localized radiant heating.
- 2 **Condensing Boilers** - Incentive applies to condensing boilers with an AFUE of 90% or greater. Rental units are eligible. Not applicable for New Construction Buildings.
- 3 **Condensing Furnaces*** - For stand alone furnaces under 225 KBTU with an AFUE of 95% or greater.
- 4 **Condensing Make-Up Air Units (MUA)*** - Incentive applies to the replacement of conventional MUA systems with constant speed motors and minimum combustion efficiency of 80%. Replacement MUA systems must be direct fired self-contained units using 100% outside air and a minimum combustion efficiency of 90% or greater. Direct fired refers to the process in which heat is transferred from the gas fired burner to the incoming fresh air by means of a heat exchanger. The two air streams are separated by the heat exchanger causing no cross contamination. MUA systems combined with demand control ventilation are not eligible for this offer but may be eligible for other Enbridge offers. Incentive cannot exceed total incremental cost of project.
- 5 **Condensing Unit Heaters*** - Must have thermal efficiency of 90% or greater. Applicable to units up to 300 KBTU.
- 6 **Demand Control Ventilation** - For single zone retail and office area buildings ONLY. Non-partitioned open areas, with dedicated intake and exhaust and exhausted outdoors. All other single zone and multi-zone buildings require custom calculations. The system outdoor air volume shall be controlled in response to the zone CO₂ levels and the system shall be designed and operated such that the zone is ventilated in compliance with ASHRAE Standard 62.1. Sensors measuring the concentration of CO₂ in the zone must be of solid state type. The measured CO₂ levels shall be used by the controller to reset outdoor air volume as zone population changes. The CO₂ sensor appropriately located to provide reasonable average reading for the zone. Square footage for incentive purposes are only for the conditioned space monitored by the CO₂ sensors. Systems with ERV or HRV are not eligible. The customer must declare their maintenance practices to be eligible for this incentive. Incentive cannot exceed total incremental cost of project.
- 7 **Destratification Fans*** - This measure is restricted to fans with a minimum diameter of 20 feet for use in warehousing, manufacturing, industrial or retail buildings with a minimum of 25 foot ceilings and forced air space heating, including unit heaters.
- 8 **Energy and Heat Recovery Ventilators Improved Effectiveness (ERV/HRV)*** - Incentive applies to ventilators used for space conditioning applications (not process heating) in common areas only. Replacement ventilators must be replacing an existing ERV/HRV with 55% energy recovery effectiveness as per Ontario Building Code 2017. Must have a sensible heat recovery effectiveness of 65%, 75% or 85% respectively and a total energy recovery effectiveness of 63%, 73% or 83% respectively for ERVs at 32°F. Not to be used where 100% fresh air is required, no recirculation is allowed by codes or standards, contaminants (gases and vapors) may be present and the ERV may bring them back into the breathing zone, systems where no DCV or scheduled setbacks are required or part of a restaurant exhaust system. Frost control must be used for an ERV where winter design temperature is below 0°F. For installations that have an electric humidification, the HRV incentive will apply. Incentive cannot exceed total incremental cost of project.
- 9 **Energy and Heat Recovery Ventilators (ERV/HRV)*** - Incentive applies to ventilators used for space conditioning applications (not process heating) in common areas only where no ERV/HRV is required by Ontario Building Code. Must have a minimum sensible heat recovery effectiveness of 55% and a minimum total energy recovery effectiveness of 53% for ERVs at 32°F. Not to be used to recover energy from areas where 100% fresh air is required, no recirculation is allowed by codes or standards, contaminants (gases and vapors) may be present and the ERV may bring them back into the breathing zone, systems where no DCV or scheduled setbacks are required or part of a restaurant exhaust system. Frost control must be used for an ERV where winter design temperature is below 0°F. For installations that have an electric humidification, the HRV incentive will apply. Incentive cannot exceed total increment cost of project.
- 10 **High Efficiency Boilers** - Incentive applies to the replacement of atmospheric boilers operating in a continuous loop. Replacement boilers must be non-atmospheric hydronic boilers. Schools are not eligible for this offer. Rental units are eligible. Not applicable for New Construction Buildings.

Space Heating

Boilers under 300 MBH:

Must have an AFUE of 90% or greater

Boilers 300 MBH to 2,000 MBH:

Must have a thermal efficiency of 85% to 88%
Limit two per end use per address

Domestic Water Heating

Boilers under 300 MBH:

Must have an AFUE of 90% or greater

Boilers 300 MBH to 1,500 MBH

Must have a thermal efficiency of 85% to 88%
Limit two per end use per address

- 11 **High Efficiency Boilers for School Boards** - Incentive applies to the replacement of atmospheric boilers operating in a continuous loop used solely for space heating in elementary and high schools only. Replacement boilers must be non-atmospheric hydronic boilers between 300 to 2,000 MBH with 85% to 88% thermal efficiency. Limit one incentive payment per school address. Not applicable for New Construction buildings.
- 12 **Infrared Heaters*** - Incentive applies to the replacement of unit heaters only.
- 13 **Condensing Storage Water Heaters*** - Must be replacing an existing storage water heater. Applicable units must be 75 MBH or greater and have a thermal efficiency of 94.5% or greater.
- 14 **Condensing Tankless Water Heaters*** - Applicable units must be 75 KBTU or greater and have a thermal efficiency of 92% or greater.
- 15 **Low-flow Showerheads** - Incentive applies to the replacement of standard showerheads (with a flow rate of 2.5 GPM or greater) in existing multi-family residential buildings that use natural gas for water heating. Replacement low-flow showerheads must have a flow rate of 1.5 GPM or less. Existing showerhead flow rate testing is required for a minimum of 10% of the total number of residential suites. Not applicable for New Construction buildings.
- 16 **Ozone Laundry System** - Incentive applies to hotels, motels, healthcare facilities, and other commercial facilities that process a minimum of 100,000 lbs. of laundry per year and use natural gas for water heating. Rental units are eligible. Ten year minimum rental. Incentive cannot exceed the total incremental cost of the project.
- 17 **Dishwashers** - Rental units are eligible.